


George Latimer
County Executive

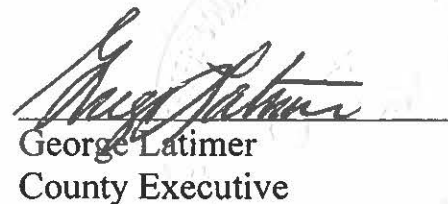
WHEREAS, a vacancy exists in the membership of the Westchester County Traffic Safety Board:

NOW, THEREFORE, I, George Latimer, County Executive of Westchester County, in accordance with the terms and provisions of the Westchester County Charter, appoint Dylan F. Pyne, MBA, CFRE, 193 Old Army Road, Scarsdale, New York as a member of the Westchester County Traffic Safety Board, for the term January 30, 2024 to December 31, 2026.

Given under my hand
and seal this 30th day
of January, 2024.



George Latimer
County Executive



George Latimer
County Executive

January 30, 2024

Mr. Dylan F. Pyne
193 Old Army Road
Scarsdale, NY 10583

Dear Mr. Pyne,

It is my pleasure to appoint you to serve as a member of the Westchester County Traffic Safety Board effective today, Tuesday, January, 30, 2024. This appointment is for a term to expire on December 31, 2026.

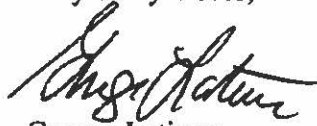
Your appointment is subject to confirmation by the Westchester County Board of Legislators, but your service begins immediately. You must complete the attached Oath of Office within 30 days, either by appearing at the County Clerk's office or mailing the signed and notarized form to our office.

When you have filed your Oath of Office, a Resolution to confirm your appointment will be submitted to the County Board of Legislators. As part of the confirmation process, you may be called before the Board to be interviewed. Please contact the Department of Public Works and Transportation at (914) 995-2271 for the date, place, and time of the upcoming meeting for your participation.

Pursuant to Local Law, as a member of a Westchester County Board and/or Commission, you are responsible for adhering to the requirements of our Code of Ethics.

Warmest wishes for a successful tenure.

Very Truly Yours,



George Latimer
Westchester County Executive

GL/ts

cc: Honorable Board of Legislators
Hugh Greechan, Commissioner, Dept. of Public Works & Transportation
Joan McDonald, Director of Operations

Office of the County Executive

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148 Martine Avenue
White Plains, New York 10601

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Telephone: (914)995-2900

westchestergov.com

— traffic - OK. / 5287 position
expiration 12/31/26

Dylan F. Pyne, MBA, CFRE

193 Old Army Road, Scarsdale, NY 10583
DFPyne7@gmail.com | 914-522-7874
<https://www.linkedin.com/in/dfpyne>

SUMMARY

Experienced nonprofit fundraiser adept at face-to-face solicitations and relationship management. Enjoys working in a collaborative and mission-driven environment. Thrives when development, strategy, and operations intersect.

WORK EXPERIENCE

Sarah Lawrence College, Bronxville, NY, June 2019 to Present

Associate Director of Philanthropy (June 2021 to Present)

- Identify, cultivate and play lead role in soliciting and closing major gifts.
- Act as primary manager for a portfolio of up to 75 donors and prospective donors, moving them in an appropriate and timely fashion toward solicitation and closure, maintaining a balance between discovery, cultivation, solicitation and stewardship.
- Recommend and implement short, intermediate and long-term individual major gifts cultivation and solicitation strategies for individual prospects (e.g. alumni, parents, trustees, Friends of the College) working with administration, faculty, board members, volunteers (as appropriate) to identify and engage new prospects for purposes of meeting established fundraising goals.
- Cultivate and expand planned giving opportunities with new and existing donors and integrate planned gift objectives into major individual donor requests.

Associate Director of Leadership Annual Giving (June 2019 to May 2021)

- Oversaw the launch of the College's new leadership annual giving society, including all marketing collateral and communication strategy.
- Oversaw the relaunch of the College's family philanthropy group, implementing a strategy which resulted in over 300% growth in dollars raised in its first year.
- Created and implemented prospect management processes and procedures for Annual Fund Team emphasizing portfolio creation, donor outreach and gift renewal of top 400 donors
- Mentored and coached Senior Class Gift Committee to help them achieve over 50% class participation in their fundraising campaign with an emphasis on sacrificial giving.

Delta Tau Delta Educational Foundation, New York, NY, June 2014 to May 2019

Director of Leadership Gifts, July 2016 to May 2019

- Managed a portfolio of 175 leadership gift donors and prospects within Raiser's Edge NXT to personally raise over \$150,000 annual fund dollars as well as cultivate potential donors for major and planned gifts.
- Managed team of 1-3 remote Leadership Gifts Officers. Facilitating trainings, weekly 1:1 meetings, motivating and holding them accountable to their goals and deadlines.
- Supported Foundation President in creating the case of support for upcoming campaign.
- Fostered meaningful relationships with over 300 alumni and donors and leveraged trust to implement a donor referral process to generate additional leads.
- Developed prospect screening techniques to identify high capacity and high affinity non-donors to engage them with the organization.
- Standardized the operating procedures and practices for the Leadership Gifts Officer position.

- Managed the Foundation's email communication strategy.

Eastern Leadership Gifts Officer, June 2014 to June 2016

- Conducted over 125 in person solicitations annually resulting in gifts totaling more than \$125,000 and logged contact reports within 72 hours of donor interaction.
- Recruited over 75 new leadership level donors (\$1,000+ gifts) with a focus on young alumni and recurring giving.
- Secured a \$10,000 planned gift.
- Researched more than 1,000 prospects updating relevant information into the Raiser's Edge 7 (RE7) database.
- Traveled an average of over 75 days per year meeting with donors and prospects covering mid-west, northeast, mid-Atlantic and southeast.

VOLUNTEER EXPERIENCE

Edgemont Community Council, July 2014 to June 2019; July 2021 to Present

- As President manage a board of 21 fellow volunteers, scheduling and facilitating monthly board meetings, support 8 member neighborhood associations and interface with local governments.
- Managed the budgeting, planning, and execution of community engagement events.
- As Treasurer increased membership by 100% and budget surplus by 200% over 3-year period.
- As Secretary redeveloped website and implemented new communication systems, increasing awareness and outreach to local community.
- Chaired Nominating Committee in 2016, 2018 and 2019, recruiting 13 new members to the board and filling numerous committee vacancies.
- *Positions held:* Secretary (7/15-6/16), Treasurer (7/16-6/19), Newsletter Editor (7/15-6/19; 7/22 to present)

Greenburgh Democratic Town Committee, July 2016 to Present

- District Leader for Edgemont Area Committee: 7/2016 to 6/2018; 7/2020 to Present
- District Leader for West Hartsdale Area Committee: 7/2018 to 6/2020
- Coordinated 2023 fundraising event.

Edgemont School Foundation, July 2014 to June 2020

- Managed a board of 12-16 fellow volunteers, including scheduling and facilitating monthly board and committee meetings and conducting regular meetings with school district personnel.
- Created and implemented a peer-to-peer fundraising strategy that increased Annual Fund giving by 100% and board giving by 300% over a two-year period.
- Advocated for and implemented a variety of nonprofit board best practices including term limits, a committee structure, adoption of a donor database (Bloomerang), standardized nominating process, board minimum gift, and fundraising metrics.
- *Positions held:* Vice Chair (7/19 to 6/20); Secretary, (7/17 to 6/19); Chair of Operations Committee (9/16-6/17); Chair of Alumni Relations Committee (6/14-9/16)

EDUCATION

Syracuse University, Martin J. Whitman School of Management, Syracuse, NY
 Master of Business Administration, Concentration in Entrepreneurship, September 2019
Meaningful Classes: Corporate Entrepreneurship, Investment Analysis, Entrepreneurial Deal Making

Pace University, Pleasantville, NY
Graduate Certificate in Not-for-Profit Management
Focus in Managerial Skills Enhancement, completed October 2017
Meaningful Classes: Law and Board Governance, Budgeting and Financial Analysis, Advanced Seminar for Nonprofit Management Issues

The George Washington University, Washington, D.C.
Bachelor of Arts, Political Science and American Studies, completed May 2012
Meaningful Classes: State & Urban Policy Problems, Executive Decision Making

ORGANIZATIONS

100 Donors, April 2021 to present

Association of Change Management Professionals, June 2019 to present

Association of Fundraising Professionals, June 2014 to present

Delta Tau Delta Leadership Fraternity, October 2008 to present

PROFESSIONAL CERTIFICATIONS

Leadership Westchester, Class of 2023

Certified Fund Raising Executive (CFRE), December 2019 to present

Blackbaud Certified Raiser's Edge Professional (bCRE-PRO), December 2019

Dylan F. Pyne

193 Old Army Road

Edgemont Community Council (2014 to 2019; 2021 to Present)

President (7/2022 to Present)
Treasurer (7/2016 - 6/2019)
Secretary (7/2015 - 6/2016)
Nominating Committee Chair (2016, 2018, 2019, 2021)
Nominating Committee Member (2017, 2020)
Newsletter Editor (7/2015 - 6/2019 and 7/2022 to Present)
At-Large Director (7/2014 - 6/2019; 7/2022 to Present)
Old Edgemont Neighborhood Director (7/2021 to 6/2022)

Old Edgemont Civic Association (2021 to Present)

President (4/2021 to Present)

Edgemont Area Democratic Committee (2016 to Present)

ED 34 District Leader (7/2022 to Present)
ED 70 District Leader (7/2020 to 6/2022)
ED 39 District Leader [West Hartsdale] - 7/2018 to 6/2020
ED 33 District Leader (7/2016 to 6/2018)

Edgemont School Foundation (2014 to 2020)

Vice Chair (7/2019 - 6/2020)
Secretary (7/2017 - 6/2019)
Chair of Operations Committee (9/2016 - 6/2017)
Chair of Alumni Relations Committee (6/2014 - 9/2016)
Director (6/2014 - 6/2020)

Edgemont School Board Nominating Committee (2005-2006, 2007-2008, 2017-2019)

Northern Greenville Neighborhood Representative (2017-2019)
Edgemont High School G.O. (Student Government) Representative (2005-2006 and 2007-2008)

Edgemont UFSD BOE Communications & Community Outreach Citizen Advisory Committee (2005 to 2007)

Co-Chair (9/2005 - 6/2007)

Edgemont Committee on Community Health (2005 to 2008)

Student Member of Executive Committee (6/2007 - 5/2008)
Student Member of General Committee (6/2005 - 5/2008)

Edgemont High School Parent Teacher Student Association (PTSA) (2005 to 2008)

Student Member of Curriculum Review Committee (12/2005 - 10/2007)
Student Member of Scheduling Committee (10/2006 - 9/2007)
Student Member of AP/Honors Review Committee (10/2006 - 1/2008)
Student Member of Wellness Committee (2/2007 - 6/2008)
Student Member of Edgemont High School Principal Search Committee (3/2007)

2008 Edgemont High School Alden A. Larson Spirit of Edgemont Award Winner

The Alden A. Larson Spirit of Edgemont Award is presented to the high school senior who has made the greatest contribution toward maintaining the values and traditions consider being the "spirit of Edgemont" and who has been the strongest leader during their time at Edgemont High School.

