

## **Angie M. D'Agostino**

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### **HIGHER EDUCATION LEADER**

#### **People Management / Emotional Intelligence / Recruitment**

Strong leader with deep knowledge of HR, operational and financial process, negotiations, and people management. Diplomatic problem-solver with over 25 years of strategic planning and tactical issue resolution. Adept at developing and maintaining interpersonal relationships. Proven ability to analyze critical business functions, identify potential barriers and produce creative, agile solutions. Excellent communicator and decisive thinker with the ability to adapt and pivot to business dynamics. Proven ability to build and leverage relationships with internal stakeholders. Skilled at achieving resolution on complex issues to provide timely and accurate guidance. Highly experienced senior manager who acts to steer diverse professionals at all stages to higher levels of performance.

#### ***Core competencies include:***

- Executive Coaching
- Relationship Building
- Talent Management & Development
- Strategic Planning
- Excellent Communicator
- Crisis Management
- Full Life Cycle Recruitment
- Budget Management

### **PROFESSIONAL EXPERIENCE**

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#### **DEAN FOR STUDENT & CAMPUS AFFAIRS**

*Pace University School of Law* (2014 – Present)

Lead, coach, develop, provide advice and counsel to senior leaders. Recommend solutions to complex employee relations and student issues. Partner with the broader university ecosystem on strategic initiatives. Actively support employee and student engagement activities.

- Leverage existing networks, contacts, and association memberships to help create appropriate strategies, initiatives, and increased revenue streams.
- Deep understanding of and ability to utilize analytics to drive business results, including labor costs, student retention, performance management, and staff and faculty engagement.
- Motivate and encourage both direct and indirect organizations by communicating opportunities and challenges throughout the organization.
- Enabling signature student experiences. Holistic support of student achievement and outcomes, integrating support, wellness and career counseling.
- Lead and partner with industry organizations for lectures and programs
- Interpret business requirements and translate them into successful recruitment solutions.

#### ***Selected Highlights:***

- Execute and deliver a desired future state through influence on Pace Law values, individual and group goals, execution of plans, value reinforcements, and systems.
- Create Emergency Response Plan with Campus Security Authority (CSA) certification
- Design and implement campus Wellness Center and Programs, including meditation space, on site and virtual counseling and onsite nurse professional
- Provide counsel and development to all levels of management

- Negotiate long-term strategy for campus growth by leveraging partnerships with internal stakeholders and community leaders

**DEAN FOR ADMISSIONS & STUDENT AFFAIRS**

*Pace University School of Law (2000 – 2014)*

Oversaw HR business plan including establishing spend targets, ensuring achievement plans were established, and identifying corrective actions as required. Ensured adherence to all policies and procedures related to hiring and financial approvals. Created and managed the full life cycle recruitment strategy for the law school. Developed admissions pipeline and recruiting best practice guidance. Produced, analyzed, and interpreted HR reports and metrics. Implemented Campus Life programs and services and directed student-centric campus departments. Crafted internal ADA policy and managed disability accommodations. Chaired a first response team to ensure all student facing positions provided input on students of concern so intervention was provided early.

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*Further experience at Pace University School of Law, beginning as an Admissions Assistant and working up to the Assistant Dean for Admissions. Promoted in 2000 to the Dean role.*

***Selected accomplishments:***

- Partnered with executive business leadership to understand needed talent pipelines, capabilities and developed cost effective search strategies to proactively identify future talent needs.
- Track and document the overall hiring assignment progress via our recruitment database.
- Developed and negotiated executive compensation packages.
- Increased diversity within the student body and staff
- Increased scholarship opportunities to support first-generation students
- Expanded school's reach by creating marketing materials across multiple modalities, including social media, print, online, and broadcast ads
- Managed and distributed \$6.6M scholarship budget, including endowed and restricted funds

**ADJUNCT PROFESSOR PACE UNIVERSITY, Pleasantville, NY**  
*Adjunct Professor – Department of Criminal Justice (2002)*

**MERCY COLLEGE, White Plains, NY**  
*Adjunct Professor – Department of Criminal Justice (2001)*

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**EDUCATION & CREDENTIALS**

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**PACE UNIVERSITY, White Plains, NY**  
*Master of Public Administration – Nonprofit, May 2017*  
*Juris Doctor, May 1999*  
*Bachelor of Science, May 1986*

**MEMBERSHIPS:** American Bar Association, New York Bar Association, Westchester Women's Bar Association, American Association of Law Schools Section on Student Services, National Association of Pre-Law Advisors, Columbian Lawyers Association of Westchester County, National Association of Law Student Affairs Professionals, New York Law Schools Consortium on Wellness Initiatives

**BAR ADMISSION:** New York State, Second Department

## LECTURES & PANELS

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- New York Law Schools Consortium on Mental Health: “Student to Student: Navigating Law School in Our New Normal”
- Continuing Legal Education (CLE) Haub Law Presents: COVID Developments: Views from Various Perspectives
- National Center for State Courts, Myanmar Delegation Meeting, “Creating a Partnership with the Judicial Institute”
- New York State Bar Association, Continuing Legal Education, “Women on the Move: Successful Women in the Know”
- New York City Bar Association, Office of Diversity, “LSAT/Law School Prep Series”
- Law School Admissions Council, “How to Finance Your Legal Education”
- BarBri Group, Inc., “Admission to Law School: A Successful Applicant”
- The LSAT Focus Approach Law Review, “How to Navigate the First Year Experience”
- Stanley Kaplan, “Law School Admission: How to Apply and Navigate the Financial Aid Process”