



George Latimer
County Executive

WHEREAS, a vacancy exists in the membership of the Westchester County Women's Advisory Board:

NOW, THEREFORE, I, George Latimer, County Executive of Westchester County, in accordance with the terms and provisions of the Westchester County Charter, appoint Lana L. Gifas, 8 Anthony Court, Armonk, New York as a member of the Westchester County Women's Advisory Board, for the term January 12, 2023 to December 31, 2023.

Given under my hand
and seal this 1st day
of January, 2023.


George Latimer
County Executive

Office of the County Executive

Michaelian Office Building
148 Martine Avenue
White Plains, New York 10601

Email: CE@westchestergov.com
Telephone: (914)995-2900

westchestergov.com

George Latimer
County Executive

January 12, 2023

Ms. Lana Gifas
8 Anthony Court
Armonk, NY 10504

Dear Ms. Gifas,

It is my pleasure to appoint you to serve as a member of the Westchester County Women's Advisory Board effective today, Thursday, January 12, 2023. This appointment is for a term to expire on December 31, 2023.

Your appointment is subject to confirmation by the Westchester County Board of Legislators, but your service begins immediately. You must complete the attached Oath of Office within 30 days, either by appearing at the County Clerk's office or mailing the signed and notarized form to our office.

When you have filed your Oath of Office, a Resolution to confirm your appointment will be submitted to the County Board of Legislators. As part of the confirmation process, you may be called before the Board to be interviewed. Please contact the Office for Women at (914) 995-5976 for the date, place, and time of the Women's Advisory Board's upcoming meeting for your participation.

Pursuant to Local Law, as a member of a Westchester County Board and/or Commission, you are responsible for adhering to the requirements of our Code of Ethics.

Warmest wishes for a successful tenure.

Very Truly Yours,



George Latimer
Westchester County Executive

GL/ts

cc: Honorable Board of Legislators
Robi Schlaff, Director, Office for Women
Joan McDonald, Director of Operations

Office of the County Executive

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148 Martine Avenue
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LANA L. GIFAS
Armonk, NY 10504

(914) 420-8644

lgifas@yahoo.com

PROFESSIONAL EXPERIENCE

WOMEN'S MENTORING NETWORK, INC., Stamford, CT **2015 – Present**
Executive Director

Accomplished Executive Director of non-profit helping to empower women and their families to achieve their career, educational and financial goals.

- Collaborate with staff and Board to solidify programs that focus on workforce development, access to education and financial literacy
- Proactive and effective ambassador to all external stakeholders including but not limited to funders, partners, the youth development community, school administration, media, government and other community-based organizations
- Partner with community leaders and collaborate with other non-profits in order to solidify the mission of the organization
- Co-Chair of Stamford Food Collaborative, headed by the United Way of Western CT
- Serve on the Steering Committee for Connecticut Collective for Women & Girls
- Participate in United Way's Stamford Cradle to Career initiative and serve on three committees for the Governor's Council for Women & Girls in CT, including the 2Gen Workforce Workgroup, the Finance Literacy Workgroup, and the Internship Workgroup
- Manage organization's staff and over 300 volunteers
- Communicate the vision of the organization in an exciting and compelling way, while implementing the Strategic Plan that will enable the organization to increase its reach, impact and sustainability
- Coordinated fundraising events, including annual fundraisers, raffles, silent auctions
- Design and drive fundraising and development efforts with the goal to increase and diversify funding streams to support existing program operations and expand capacity to implement the Strategic Plan
- Identify and cultivate potential donors and continue to strengthen relationships with existing donors

UBS INVESTMENT BANK, Stamford, CT **2006 – 2014**
Director – Banking Products Services (2012 – 2014)

Manager of a team of loan closers for the investment bank

- Led a primary closing team, closing syndicated and non-syndicated loans ranging from \$5mm to over \$2 bn
- Coordinated the approvals of loan transactions and executed the closing documentation
- Participated in negotiation of Credit Agreements
- Ensured systems are set up to reflect all negotiated terms and coordinate funds movement for closings
- Oversaw the settlement of primary syndications trades

Director - Corporate Lending Group (2010 – 2012)

Associate Director - Corporate Lending Group (2006 – 2010)

Primary contact as Administrative Agent for a \$5.9 bn loan portfolio of syndicated loans

- Managed relationships with corporate finance departments, including frequent interaction with CFO's, Treasurers, large bank syndicates and financial sponsor groups as a member of the Agency team
- Involved in decision-making process for the approving and declining of potential deals using credit and income/return analysis. Participated in initial due diligence and credit committee meetings for approval and ultimately coordinated the deal closings
- Worked with syndicate team negotiating terms of new deals and amendments, including pricing and fees, which produced revenues for the department
- Analyzed potential new deals, including deals targeted for the UBS Lead Left Initiative, restructurings, and repricings. Identified cross-selling opportunities
- Structured bilateral cash collateralized letter of credit facilities for several UBS agency deals. Presented the structure, fees and legal implications of these facilities to the Corporate Lending Group
- Completed special projects including documenting departmental procedures used for training purposes; creating spreadsheets for tracking purposes; and providing educational presentations resulting in increased group efficiencies

LANA L. GIFAS
Armonk, NY 10504

(914) 420-8644

lgifas@yahoo.com

ADDITIONAL PROFESSIONAL EXPERIENCE

DEUTSCHE BANK, New York, NY, Vice President & Associate in Leveraged Loan Portfolio Management

- Managed a portfolio of highly leveraged, agented and syndicated bank loans

HSBC, New York, NY, Corporate Banking Officer in the Multinationals Group

- Completed research to develop detailed credit analysis for new and existing corporate banking clients

CREDIT SUISSE, New York, NY, Credit Analyst in Risk Management / Financial Institutions Group

- Provided analytical support for the group's Fortune 500 clients and Financial Institutions clients
- Selected for in-house credit training program

CITIBANK, New York, NY, Assistant Manager in Global Relationship Banking

- Main contact for Fortune 500 clients for all operational issues related to loans and cash management products in order to provide customer service and delivery

EDUCATION

Fordham University Graduate School of Business, Lincoln Center Campus, NY

Masters of Business Administration

Major: Business Administration, with primary concentration in Management

Fordham University School of Business Administration, Rose Hill Campus, NY

Bachelor of Science, G.L.O.B.E Program (Global Learning Opportunities and Business Experience)

Major: Business Administration, with dual concentration in International Finance and International Marketing

Secondary Concentration: French Studies

Graduated with honors

TECHNICAL EXPERTISE

- Credit-trained
- Series 99
- Financial analysis, including cash flow, balance sheet and income statement analysis
- Solid knowledge of Microsoft Excel, Microsoft Word, Lotus Notes, Power Point, Internet Explorer and Bloomberg
- Experience using various income/return databases
- Attended numerous internal corporate development training programs on financial services products
- Attended external annual conferences that provide loan market updates, included the LSTA Conference and Thomson Reuters Conference in New York

AFFILIATIONS

Women's Mentoring Network, Inc. – Board Member, Stamford, CT

International Association of Women – Fairfield County Chapter – Board member, Fairfield County, CT

UBS Women's Network – Member of Steering Committee, Stamford, CT

UBS Working Parents Network – Member of Steering Committee, Stamford, CT

Westchester Children's Museum – Volunteer, Rye, NY

Byram Hills School District – Former member of Curriculum Committee/Site-Based Committee, Armonk, NY

COUNTY OF WESTCHESTER OATH OF OFFICE

STATE OF NEW YORK)
) ss.:
COUNTY OF WESTCHESTER)

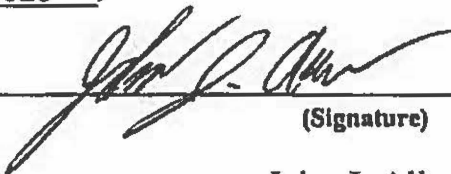
I, Lana Gifas do solemnly swear (or affirm) that I will support
(Print or Type Name)

the constitution of the United States, and the constitution of the State of New York, and that I will
faithfully discharge the duties of the office of Women's Advisory Board in and for the
County of Westchester, according to the best of my ability.

Date: January 25, 2023

Lana Gifas
(Signature)

Sworn to and subscribed before me this 25th day of January,
2023.



(Signature)

John J. Allen

(Print or Type Name)

Deputy County Clerk

(Title of Official Administering Oath)